



Delivering IT Services with  
**Quick Value, Clear Vision and High Velocity**

#### **Industry / Customer Highlights**

- Industry: Automotive – business services
- Products and services: Automotive remarketing solutions
- Type of Customer: Mid-Size Enterprise

#### **Challenges and Opportunities**

- Simplify integration of merged companies
- Increase operational efficiency by automating manual processes
- Enhance decision making by providing company-wide access to accurate, real-time data
- Cost-effectively support continued growth

#### **Business Objectives for implementation**

- Implement enterprise resource planning solution to ensure consistent, optimized business processes and consolidated information
- Standardize on a single IT foundation capable of supporting future business expansion.

#### **Existing Environment**

- Legacy accounting software from other Vendor

#### **Implementation Highlights**

- 60 users productive on software
- Integration of new company in 3 weeks

#### **Why SAP?**

SAP—in its present form, running in the veins of small, mid to large companies is gaining more momentum due to its capability to fulfil niche requirements with the power of Cloud. The spectrum of SAP products is not only allowing companies to manage and optimize businesses but is also proving to be an integral part of their information systems architecture.

#### **SAP is:**

- Support for key business processes
- SAP solutions already in use by one of the merged companies
- Scalable solution to accommodate future Growth

#### **Benefits**

- New levels of insight into profitability
- Visibility and real-time knowledge enhanced across all offices
- Ability to handle double business volume with minimal extra headcount
- Optimized operations across time zones and locations
- Ability to substantiate banking needs and minimize interest costs
- Electronic banking support leading to cost and time savings
- Savings through automation and elimination of duplicate entry

## About the Customer/Implementation

It was only logical that the newly merged company decided to standardize its processes using SAP Business All-in-One solutions. “The management team liked the way that SAP Business All-in-One enabled integrated business processes and supported our plans for further growth,” says chief of the client team. This support was especially important because the new company would have operations in its subdivisions. With SAP Business All-in-One in place, transactions are automatically and simultaneously created each time a vehicle is traded, enabling a number of benefits. First, the client is now able to analyse profitability at a granular level with tremendous flexibility and power in online reporting. The client team is also able to manage trade settlements of each transaction through the SAP solution – down to the level of individual vehicles. “With this degree of insight, we can make more-informed decisions, better target our activities, and best package our blend of services,” says the chief. In addition, now that the company has standardized its business processes by using SAP Business All-in-One, it has been able to ensure consistency throughout its three offices. The robust SAP infrastructure means that detailed data is available to customer service representatives in all offices, improving responsiveness to customer inquiries.

## About V3iT

V3iT Consulting, Inc. provides FIXED COST SERVICES with Guaranteed SLA for SAP BW and Business Suite for HANA Migrations, SAP Simple Finance enablement, SAP cloud deployment for non-prod systems, SAP FIORI / Personas deployments and support, SAP Migrations to cloud and hybrid (cloud/on-prem) deployments, SAP HANA / BOBJ/ Predictive Analytics deployments and support, SAP AMS Support, SAP Implementations, and IOE Deployments. Market Differentiators: V3iT is the only SAP partner providing FIXED COST implementation, migrations, and support services to SAP customers and has been instrumental in successfully demonstrating this for the past 15 years.

Competitive Positioning: With our 100 SAP certified Consultants and being an education partner in India and services partner in USA, our onshore-offshore presence along with alliances with data centers makes us perfectly aligned to becoming a one-stop solution provider for all customer needs in the small and medium size customers. **V3iT is SAP VAR for ERP (BAIO), HANA and Analytics.** We are also on GSA schedule-70 and serve various Federal agencies and Federal government.



1717 N. Naper Blvd. Suite 103, Naperville, IL 60563

[www.V3iT.com](http://www.V3iT.com)

(855) 611-V3IT (8348)