



Delivering IT Services with
Quick Value, Clear Vision and High Velocity

Industry / Customer Highlights

- Industry: Chemicals
- Products and services: Agricultural chemicals such as fungicides, herbicides, and insecticides
- Type of Customer: Mid-Size Enterprise

Challenges and Opportunities

- Eliminate manual tasks
- Streamline day-to-day business operations
- Enable more efficient demand and production planning
- Increase visibility into inventory levels
- Enable accurate, effective reporting

Business Objectives for implementation

- Implement a standardized solution to accelerate business processes and support future growth
- Replace disparate legacy solutions with a fully integrated IT environment
- Utilize industry best practices

Existing Environment

- A mixture of home-grown and third-party legacy Solutions

Implementation Highlights

- Enjoyed outstanding collaboration with an SAP global services partner
- Mapped core business solution in record 6 months
- Benefited from proven implementation methodology
- Leveraged industry best practices

Why SAP?

SAP—in its present form, running in the veins of small, mid to large companies is gaining more momentum due to its capability to fulfil niche requirements with the power of Cloud. The spectrum of SAP products is not only allowing companies to manage and optimize businesses but is also proving to be an integral part of their information systems architecture.

SAP is:

- A market leader for enterprise software Modular solutions where only required functionality must be implemented
- Extensive knowledge of chemicals Industry

Benefits

- Wider network of sales
- Greater transparency across the entire enterprise
- Comprehensive solution that supports all day-to-day operations
- More efficient reporting and analysis
- Improved demand and production planning
- Enhanced ability to properly analyse stocks and to locate expired, near-expiry, and non-moving inventories – and to make appropriate decisions

About the Customer/Implementation

The Client is specialized in the development, production, and distribution of agrochemicals such as fungicides, herbicides, and insecticides. The company's in-house R & D team is constantly looking for innovative solutions to new challenges, extending its rich and varied portfolio. To find and implement the right functionality to fulfil their requirements, the team turned to one of the organizations which is an SAP global services partner. The client team looked carefully at several possible solutions, including SAP ERP and other business software. SAP ERP is a standardized, modular enterprise resource planning (ERP) solution offering support across all business processes. It provides companies with complete transparency across day-to-day operations. It offers a user friendly interface and a single point of access to key facts and figures. "We found SAP ERP to be way ahead of all other ERP solutions in every respect," recalls the client team. To accelerate introduction of SAP ERP, experts from the partner organization employed the tried-and-trusted ASAP methodology. This provided the content, knowledge, and tools necessary to help ensure a successful implementation – which has a project period of six months. Furthermore, to tailor the solution to the specific needs of pesticides companies, the organisation which is a sap partner leveraged the SAP Best Practices for Chemicals package. This allows chemicals players to configure SAP ERP in line with industry and local requirements – helping them fine-tune their IT landscape and sharpen their competitive edge. Processes for the client have been completely transformed since the software went live. And employees can no longer imagine day-to-day operations without SAP ERP. "Thanks to the world class reporting functionality in SAP ERP, senior management can now make informed decisions about the future of the company based on accurate, up-to-date facts states the client team.

About V3iT

V3iT Consulting, Inc. provides FIXED COST SERVICES with Guaranteed SLA for SAP BW and Business Suite for HANA Migrations, SAP Simple Finance enablement, SAP cloud deployment for non-prod systems, SAP FIORI / Personas deployments and support, SAP Migrations to cloud and hybrid (cloud/on-prem) deployments, SAP HANA / BOBJ/ Predictive Analytics deployments and support, SAP AMS Support, SAP Implementations, and IOE Deployments.

Market Differentiators: V3iT is the only SAP partner providing FIXED COST implementation, migrations, and support services to SAP customers and has been instrumental in successfully demonstrating this for the past 15 years.

Competitive Positioning: With our 100 SAP certified Consultants and being an education partner in India and services partner in USA, our onshore-offshore presence along with alliances with data centers makes us perfectly aligned to becoming a one-stop solution provider for all customer needs in the small and medium size customers. **V3iT is SAP VAR for ERP (BAIO), HANA and Analytics.** We are also on GSA schedule-70 and serve various Federal agencies and Federal government.



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