



Delivering IT Services with
Quick Value, Clear Vision and High Velocity

Industry / Customer Highlights

- Industry: Wholesale distribution – food and beverages
- Products and services: Sales of meat, sausage, and Mediterranean gourmet products
- Type of Customer: Mid-Size Enterprise

Challenges and Opportunities

- Replace out dated legacy solution
- Map all business processes in a single integrated solution

Business Objectives for implementation

- Ensure integrated data storage
- Align product specifications and material master information in same database
- Connect scanner technology to SAP® solution without middleware
- Implement picking process without documents
- Extend electronic data interchange

Implementation Highlights

- Rapid implementation despite vacation period and unavailability of key users
- Realization of project on time, within budget, and with right quality

Why SAP?

SAP—in its present form, running in the veins of small, mid to large companies is gaining more momentum due to its capability to fulfil niche requirements with the power of Cloud. The spectrum of SAP products is not only allowing companies to manage and optimize businesses but is also proving to be an integral part of their information systems architecture.

SAP is:

- Guaranteed release security for at least 5 years
- Proven industry solution
- Wide choice of implementation partners and specialist solution providers

Benefits

- Full batch traceability
- Precise overview of stock levels and shelf-life dates of all products
- Electronic invoicing
- Simplified communication with customers
- Reduced paper and printing costs
- Capacity freed up in warehousing and administration
- Fewer sources of error
- Optimized stock levels
- Shorter lead times, faster inventory turn
- Easier integration of future requirements

About the Customer/Implementation

The Client has implemented the qualified SAP® Business All-in-One partner solution, which provides many benefits, including complete batch traceability. The client team now controls all of its business processes with the tailored SAP solution. BaiO provides an industry solution from one of the proficient organisations for the meat products industry and is based on the SAP Business All-in-One for Food and Beverage Wholesalers solution. The solution helps client ensure that its delicacies always reach the shelves while fresh and in compliance with food laws. Regardless of whether products are transported over the Brenner Pass directly to the retailer or to a warehouse for storage, product quality and customer service have the highest priority. Opting for an SAP solution the managers initially had reservations about a solution that might be too big and expensive to implement. “However, the size of the company didn’t appear to be a factor,” but “The IT requirements were much more important. After all, business works in a small company in much the same way as in a large one. And our success has proven us right – we’re very satisfied with our SAP solution.” states the client team.

About V3iT

V3iT Consulting, Inc. provides FIXED COST SERVICES with Guaranteed SLA for SAP BW and Business Suite for HANA Migrations, SAP Simple Finance enablement, SAP cloud deployment for non-prod systems, SAP FIORI / Personas deployments and support, SAP Migrations to cloud and hybrid (cloud/on-prem) deployments, SAP HANA / BOBJ/ Predictive Analytics deployments and support, SAP AMS Support, SAP Implementations, and IOE Deployments.

Market Differentiators: V3iT is the only SAP partner providing FIXED COST implementation, migrations, and support services to SAP customers and has been instrumental in successfully demonstrating this for the past 15 years.

Competitive Positioning: With our 100 SAP certified Consultants and being an education partner in India and services partner in USA, our onshore-offshore presence along with alliances with data centers makes us perfectly aligned to becoming a one-stop solution provider for all customer needs in the small and medium size customers. **V3iT is SAP VAR for ERP (BAIO), HANA and Analytics.** We are also on GSA schedule-70 and serve various Federal agencies and Federal government.



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